



Julie Ramirez

Board Director

Julie Ramirez is a Vice President and Client Business Manager with Bank of America Private Bank in Dallas. Julie is responsible for optimizing the client experience in the Dallas/Fort Worth Market, overseeing the activities of Assistants, Associates, and Administrative Officers in areas that include relationship management, portfolio management, and trust administration. She leads the execution of strategic initiatives and process improvements, resulting in streamlined operations, effective collaboration, and enhanced effectiveness. Client focused, she believes strongly in the value of customization and responsiveness, cultivating a culture that embraces the urgency of client priorities while welcoming the opportunity to provide a differentiated level of care. Julie is responsible for end-to-end oversight of business support functions within market, from training, development, and resource allocation, through financial management, risk management, and compliance. Her leadership advances consistency across the firm's processes, implementing best practices. Forward thinking, Julie serves as a committed mentor and champion of diversity and inclusiveness, seeking to leverage the strengths and interests of her team members.

Julie has worked in private banking since 2004. Prior to joining Bank of America Private Bank, she served as a Private banker with Comerica and Frost Bank, where she focused on addressing the needs of high net worth business owners, executives and families.

She earned her M.B.A. from the Cox School of Business at Southern Methodist University and her undergraduate degree from Texas A&M University. Active in the community, Julie serves on the Leadership Dallas Alumni Association Board and is part of the Communications Committee. Previously, she served on the board of Women in Need of Generous Support (WiNGS).