



Rachel Vinson

Investment Advisory Committee Chair

Rachel Vinson serves as Global Chief Operating Officer for Capital Markets, leading the operations of CBRE's global Capital Markets business, comprised of Property Sales, Debt & Structured Finance, and Capital Advisors—the firm's investment banking division. She supports the Capital Markets leadership team and platform in the execution of strategic initiatives, while driving best practices and ensuring alignment and efficiencies across CBRE's Americas, Asia Pacific, and Europe, Middle East, and Africa (EMEA) regions.

Rachel has over 20 years of experience in real estate and financial services. Prior to her current role, Rachel served as Senior Vice President and Head of Finance for CBRE's Americas Advisory business segment, overseeing financial support and business partnering, and playing a key role in strategic initiatives, M&A and recruiting for Advisory and Transactions Services, Capital Markets, Valuations and Property Management.

Prior to joining CBRE, Rachel oversaw the strategic direction and operations as President of Barings Multifamily Capital LLC, a financial services company focused on originating and servicing multifamily, affordable housing, seniors and student housing loans. Before moving to her role as President, Rachel was the Chief Financial Officer and was responsible for oversight of accounting, financial planning and reporting, human resources, legal and compliance functions.

She holds a B.S.B.A., in International Business from Hawaii Pacific University and an M.B.A. in Finance from Loyola University Chicago, Quinlan School of Business.